**Financial Report for Spirit Gymnastics Academy Ltd. 1st September 2021– 31st August 2022**

Outline of finances

Our major source of income are the monthly fees. The monthly average was nearly £12,000 and total fees for this period were nearly £144,000

Other income totalled £64,000, which is an average of £5,300 per month. However, the actual amount is very variable from month to month, and is made up of merchandise, competition entry & leotard hire, and other events & workshops.

Our main outgoings are Rent, staff costs and facilities costs. The monthly average is £14,400 and the total for this period was £173,000

Other outgoings totalled £74,500, which is an average of £6,200 per month. Again, this is very variable from month to month, and is made up of shop stock, competition fees & leotard hire, and costs of events.

Our main event was the Spirit Acro Crown Cup, this made a profit of £5000

We also made a profit of nearly £4,000 on the Christmas show, and £500 on a couple of workshops.

The other events, the awards evening and foundation competition, broke even as they were planned to.

Overall, there was a deficit of £29,000

Summary

As we went into the period (1st Sept 2021) we had nearly completed the work on Unit 2 and were using it fully. We were always aware that it would be a lean year while we grew into our facility, and we would need the cash reserve we had from Sporting Assets Development Loan to help us through. Our fixed outgoings were nearly equal to our fixed income, but we knew this wouldn’t remain the case and the outgoings would increase faster than the income would. However, increases in utilities and general cost of living has meant the outgoings have risen faster than expected and income has not increased as much as expected. The cash reserve that we had going into this period has now been used up, and we need to increase the monthly incomings so we have the cashflow to continue running.

Because we have delayed this meeting, we are now five months beyond the end of the period (31st Aug 2022) and we are closing the gap in outgoings and income. We have had another successful Christmas show, have taken on new foundation gymnasts this month, and started a cheerleading squad.